

# Merry Christmas & Happy Holidays



## Kaliméra, dear sailing friends!

We, the team at SKORPIOS CHARTER Greece, would like to thank you from the bottom of our hearts for your loyalty this year! It has been a great season, and we are all delighted with the excellent reviews and high praise from our guests. We would like to take this opportunity to wish you and your CREW health, peace and joy for the coming year. May 2025 bring you many happy sailing moments with your loved ones and good friends.

The entire SKORPIOS CHARTER team is really looking forward to seeing you again next season and welcoming you back to our base in Nydri. ... for sure one of the most beautiful sailing areas of Greece.

**Kalá Chistougenna & Eirini gia olous**



## WE'VE GOT NEWS FOR YOU

In this **December holiday newsletter**, we give you a sneak peek at the NEWS for **SEASON 2025** and present our trade show news and promotions. Here is an overview:

- 1- **BOOT 2025 TRADE FAIR** - DÜSSELDORF from January 18-26, 2025
- 2- **LeMo** - the new luxury cruiser built in 2025
- 3- New employees: **Eleni** and **Kostas**
- 4- **HELENA** and **ERATO** special offers
- 5- **BAVARIA-YACHTS** Service Point
- 6- Customized offers - also for the boat show: [agentur@skorpios.de](mailto:agentur@skorpios.de)

*We wish you a pleasant reading!*

Yours,

**Ulrich Kilp CEO** and **Vasilis Tsinteris COO**  
with the team of SKORPIOS CHARTER epe

Boot – Düsseldorf: Halle 13 Stand A31



Save the date:  
**18-26 JAN 2025**

[boot.de](http://boot.de)

[boot.com](http://boot.com)



# 1. EXHIBITION CAMPAIGN 2025

From **18.01.2025** you will find the SKORPIOS CHARTER TEAM as usual in **hall 13 stand no. A31 in the Düsseldorf exhibition halls**. This year **ELENI** and **ZOE** from Greece will also attend the exhibition. As always, we look forward to having a chat with you, serving you small Greek delicacies or maybe even Nydri's special farmhouse ouzo? **We look forward to your visit!**

The discounts we offer exclusively during the **BOOT fair in Düsseldorf** as an additional bonus to our regular **early booking** and **repeater** customer discounts:

Yacht (*Refit im Winterlager)	MAI	JUN	JUL	AUG
<b>LeMo</b> Bav. Cr. 46 STYLE / BJ 2025				
<b>LEOS II</b> Bav. Cr. 46 STYLE / BJ 2020	2%	2%	2%	2%
<b>SaMo</b> Bav. Cr. 46 / *Ref. / BJ 2015	5%	2%	5%	3%
<b>RALLOU</b> SO 419 / BJ 2018	5%	3%	5%	3%
<b>ERINIKA</b> Bav. 42/ *Ref / BJ 2013	5%	2%	5%	2%
<b>HELENA</b> Bav. 37 / BJ 2016	10%	5%	5%	10%
<b>MALUNA</b> SO 389 / *Ref / BJ 2017	5%	5%	2%	5%
<b>SIRENA</b> Ocè 35.1 / BJ 2017	5%	3%	5%	5%
<b>ERATO</b> DUF 350GL / BJ 2017	10%	5%	5%	10%
<b>DIONE</b> Bav. 35 / BJ 2015	5%	5%	5%	7%
<b>XENIA</b> Bav. 33 / *Ref / BJ 2006	8%	5%	5%	8%

*Zwischenbuchung vorbehalten!*

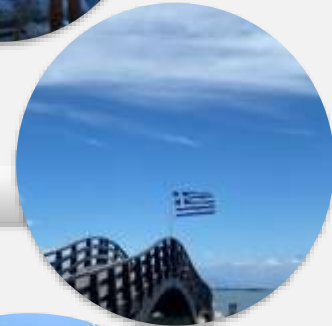
HOME



FAMILY



GREECE



SAVOUR



DAY DREAM

LUXURY



## 2. LeMo - NEU 2025!

Bavaria Cruiser 46 – Style!

**'...the most successful cruiser model from BAVARIA-YACHTS. - No yacht can offer more STYLE...' - and that is exactly our claim.**

Let us surprise you! A luxurious special model with all the finesse. Modern, bright interior, large volume, generator, 2 air conditioning systems, the latest and largest B&G professional Navigation package. Certainly a dream for any crew!

Sustainability thanks to the latest on-board technology without sacrificing luxury. This is SKORPIOS CHARTER epe >> highest Standards for the protection of the Ionian Sea.

## 3. OUR TEAM HAS GROWN:

As regular customers, you will undoubtedly have met our new team members this summer:

### ELENI

Malakonta - the intelligent wife of COO Vasilis Tsinteris - joined the team this season as Base Organization and **Chief Controlling Manager**. She is also responsible for the implementation of exclusive standards on the yachts and guest welfare on board.



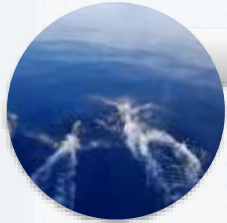
### COSTAS

Kolovas has been a competent and hardworking support for our Jannis Ferentino in the **workshop** as a **yacht mechanic** since this summer. The new technician ensures that our exclusive yachts are kept in excellent technical condition.



## 4. HELENA AND ERATO SPECIAL PROMOTION

For friends of our - **HELENA Bavaria Cruiser 37** and/or our **ERATO - Dufour Grand Large 350**, we have come up with a very special surprise for BOOT 2025 this season:



Joy

### **SAILING with the family or with friends!** **Take advantage of our trade fair promotion**

Book for example our **HELENA**, a Bavaria 37 Cruiser in the season 2025 from just **EUR 1,550 EUR** plus final cleaning and AB!

You can find a virtual tour of the **HELENA** here:

**HELENA** <https://my.matterport.com/show/?m=kuPxGU1yTaj>

The **Bavaria 37 HELENA** can be used with 2 cabins for 4+2/2 persons.

Length 11.30 m, width 3.67 m, draught 1.63 m, tonnage 7 t, engine 20.6 kW/28 hp, sail area 65 m<sup>2</sup>, furling mainsail, furling genoa, gennaker (on request), headroom 1.95 m, diesel 150 l, water 360 l, 2 steering wheels, electric anchor winch, bow thruster, rotary blade propeller, bathing platform can be lowered manually, 2x solar panels, sprayhood, bimini, diesel heating, radar, AIS receiver.

or

You can book our **ERATO**, a DUFOR Grand Large 350 for the 2025 season from as little as **1,500 EUR** plus final cleaning and AB!

You can find a virtual tour of **ERATO** here:

**ERATO** <https://my.matterport.com/show/?m=k1nV6sDfmNk>

The **Dufour 350 GL - ERATO** can be used with **3 cabins** for 6+2/3 persons. Headroom 1.86 m (ideal for the FAMILY with small children!(up to 8 people), 1 bathroom + 1 additional shower outside, length 10.28 m, width 3.54 m, draught 1.55 m, tonnage 5.67 t, engine 20.9 kW /29 hp, sail area 60 m<sup>2</sup>, furling mainsail, furling genoa, diesel 160 l, water 380 l, 2 steering wheels, electric anchor winch, bathing platform can be lowered manually, 2x solar panels, rotary blade propeller, chart plotter in cockpit, sprayhood, bimini, AIS receiver.

**Additional trade fair discount - for BOOT 2025 - for bookings**

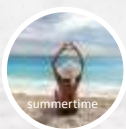
**in May and August 2025** (Date: pls check chart prev. page)

## up to -10%

(The family summer discount does not apply to this promotion in August! - Maximum total 18%)

If you book an appointment with us at our stand during the show, we will also provide you with free entry tickets. Please make an appointment with us in advance and we will send you 2 entry vouchers per crew - at:

[info@skorpios.de](mailto:info@skorpios.de)



**Get a non-binding offer and book an appointment for the trade fair now!**

**We look forward to seeing you!**

## 5. „SERVICE POINT” BAVARIA-YACHTS



Since the spring of this year, SKORPIOS CHARTER epe has been awarded the title of **'OFFICIAL SERVICEPOINT'** for the company **BAVARIA-YACHTS in Giebelstadt** - in the Ionian Sea.

With our own professional yacht-mechanic workshop in Nydri, we provide on-site maintenance for all Bavaria yachts with decades of experience, expertise and reliability in service, spare parts and mechanical support.

Our German-Greek management and long-standing staff have a well-organised network in all areas of yacht repair, providing fast and reliable support to every yacht owner or charterer, even in the most demanding situations. This advantage is of course passed on to our charter guests as it guarantees high quality standards and a constant excellent condition of the yachts.

Our **contact details and coordinates** are as follows

 <p>yacht service + repair</p> <p>38°70'44.7"N 20°70.96.9"E</p> <p>Pontoon Megalo Avlaki GR-311 00 Nydri/Lefkas</p> <p>T +30 (0) 264 509 2281 M +30 (0) 694 428 3652 E <a href="mailto:service@skorpios.de">service@skorpios.de</a></p>	<p><b>SKORPIOS SERVICE</b> yacht service + repair a company of SKORPIOS CHARTER EPE <i>Kotera Skorpios EPE</i></p> <p>Official ServicePoint for</p> 
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We look forward to seeing you in 2025, either at our **stand at the Düsseldorf Trade Fair** or at our **base office in Nydri!**

Until then, best regards – **FAIR WINDS & happy holidays!**  
Yours,

**Ulrich Kilp CEO** and **Vasilis Tsinteris COO**  
with the whole team of **SKORPIOS CHARTER + SERVICE epe**