

# THE IONIAN SEA

THE CRUISING GROUND OF YOUR DREAMS  
PRICE LIST 2024



**SKORPIOS**  
C H A R T E R



# THE TEMPTATION



Odysseus, full of passion, set off across the **Ionian Sea** to bring the beautiful Helen back from Troy. Who could really blame him that it took him all of 10 years to return. In the **unique and diverse islands** that became his home, he inherited the love of sailing and the sense of adventure of his forefathers.

No matter whether you have ten years or seven days to spend sailing in Greece, everyday becomes a unique memory when sailing in the Ionian Sea between the islands of **Corfu** and **Zakynthos**, or between the **Peloponnese** and **Cefalonia**. The crystal clear bays, picturesque islands, quaint harbors and **Greek hospitality** entice you to an unforgettable and diverse sailing vacation.

Let Maestro, the reliable and pleasant wind from the North, guide you through one of the **most beautiful sailing grounds in the world**-where you can rely on the in-country service of our experienced and personable charter organization.

*Welcome to Skorpios Charter!*



Ulrich Kilp und Vassilis Tsinteris



Jannis Ferentinos



Elena Margelis



Zoe Antonatou

# ABOUT US

## EXPERTISE AND RELIABILITY

SKORPIOS CHARTER, based on the island of Lefkas in the small harbour town of Nydri since 1986, has been impressing customers in the exclusive sailing yacht charter segment with the highest quality standards for almost 40 years. The German-Greek company, founded in 1986 by Herbert Lerchl and Joanna Papalexopoulou, has always enjoyed an excellent reputation among its many regular customers. From January 2024, the two company founders will retire to their private lives and hand over the business to Ulrich Kilp and Vassilis Tsinteris. The new company owners, two technically experienced, long-standing sailors, and technicians, are personally responsible for the impeccable condition of the yachts. Ulrich Kilp, a certified surveyor and state-certified technician, is a passionate sailor and has been represented at SKORPIOS CHARTER with his yachts for over 15 years. Vassilis Tsinteris was born in Greece and speaks fluent German and English thanks to his studies in Germany. As a long-standing base manager, he

always has an open ear for all our customers' concerns. In the future, both will conscientiously steer the fortunes of SKORPIOS CHARTER Ltd.

## LUXURY FLEET - OWNER YACHTS

SKORPIOS CHARTER is in the exceptional position of being able to offer its discerning customers luxurious owner's yachts. Without exception, all yachts are equipped to an above-average standard with many refinements. Details can be found on our website: [skorpios.de](http://skorpios.de)

„Sailing like on your yacht!“ - is our credo! The regular, qualified maintenance of the yachts guarantees this. This is carried out conscientiously by our workshop technicians directly on-site. This means one thing above all for our customers: SAFETY at all times.

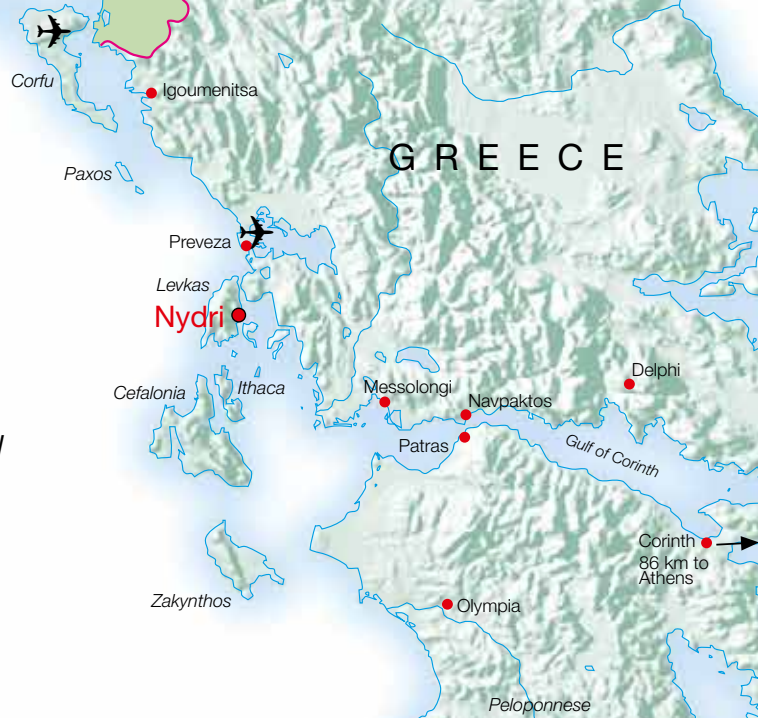
## OUR TEAM

Highly qualified, personalised customer service is also our top priority in the office. For over 10 years, Zoe Antonatou, the good soul of the base office, has always been at your disposal for administrative preparations. Zoe speaks fluent Greek, English, Italian, and a little more German every day. In addition to Sabine Kilp as the booking agent in Germany, Elena Margelis will continue to look after your booking needs conscientiously, competently, and reliably in Greek, German, and English. The excellent technical condition of our yachts is monitored and realised with great expertise by the base manager Vassilis Tsinteris and our technician Jannis Ferentinos. The Skorpios Charter team, which has been a well-established team for years, will of course remain available to you at all times, even during your cruise, with its expertise in all matters.

## AN ALL-ROUND SUCCESSFUL HOLIDAY

Our base in Nydri is the ideal starting point for one of the most attractive sailing areas in the Mediterranean. From here you can follow in the footsteps of Odysseus and explore the varied island world of the Ionian archipelago. We, the team at Skorpios Charter, will be happy to make your sailing holiday unforgettable. The safety of our customers is our top priority, which is why we always provide a competent, comprehensive technical briefing on the details of your yacht! We are happy to give you insider tips for your cruise planning: ...from beautiful bays and anchorages, delicious food, sights of Greek antiquity, or the best places for unforgettable sunsets in the middle of the Ionian Sea - a nature that is still unspoiled in many places! - Kaliméra file mou! (Good morning my friend)!

# IONIAN SEA



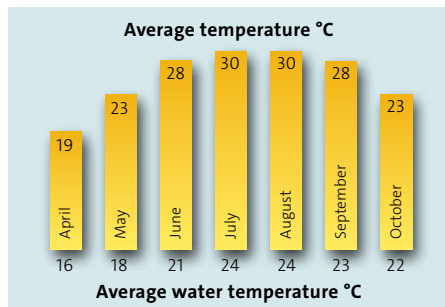
Few spots match the beauty and diversity of the Ionian Sea. In these islands, every crew will find their ideal route according to their desires and abilities.

Between the **turquoise sandy bays**, the dramatic **jagged fjords**, **quaint little harbors** and **protected anchorages**, everyone from experienced blue water sailors to a family with kids will discover their **personal sailing favorite**. One day Cefalonia might attract you with its **Venetian harbor of Fiscardo**; the next day maybe Ithaca with its **deserted bay Ormos Polis** will entice you to explore where Odysseus gathered his fleet.

If your trip is taking you North, you might travel through the **channel of Levkas** towards **Corfu**. If you have more time, going South towards **Zakynthos** or even circumnavigating the **Peloponnese** might be an option.

The **Maestro** determines the rhythm of life for the Ionian Sea. If you follow in harmony with its rhythm, you will not only experience fantastic sailing but also **see Greece from its most beautiful perspective**.

# DAS REVIER





## IN THE LAND OF GODS

Levkas, in the center of the Ionian Sea, is a mountainous and beautifully green island, separated from the main land only by a narrow channel. The popular natural harbor of Nydri lies on its East coast, and is the home of Skorpios Charter. From this starting point, you can venture out and discover these beautiful sailing grounds.

## THE ISLANDS OFF OF LEVKAS

Directly before Levkas lies the island of Meganissi with the village of Spartohori nestled at the base of the hills. After a short climb, you are rewarded with a spectacular panoramic view. Also within easy reach of Levkas is the island of Skorpios, owned by the Onassis family. The islands Kalamos and Kastos are well kept secrets that allow you to see a part of Greece virtually untouched by tourism.

## CEFALONIA

This is the largest of the Ionian islands and rewards its visitors with its diversity. The calm green hills on the East coast contrast with the impressive jagged cliffs on the West coast. The enchanting village of Fiskardo is situated in the North. Here you can enjoy the rustic Greek ambiance of its many restaurants and bars right at the harbor or stroll through the lovingly restored houses. In Agia Euphemia, which lies just a few miles South, visiting the grotto of Melissani is a must. In calm weather, the village of Assos is also well worth a visit. Another attraction not to be missed is the famous Robola wine, for which the island is well known.

## ITHACA

This island, famous as the home of Odysseus, is also known as one of the most beautiful islands. On the East coast the two villages Frikes and Kioni welcome you. When anchoring in the bay of Pera Pigadi, you can follow a path up to the plateau and visit the Spring of Arethusa.

## ZAKYNTHOS

Zakynthos is the southernmost island in the Ionian. Anchoring near the famous blue grottos or visiting the bay of wrecks on the West coast make this island well worth the trip. In calm weather, you can also spend a day in the large sandy bay of Laganas in the South.



## GULF OF PATRAS

Another interesting variation is a trip into the Gulf of Patras. The route will lead you to Navpaktos, a harbor and fort built by the Venetians. On the way to Galaxidi you will pass Trizonia. From Galaxidi you can take a taxi cab to Delphi, the famous temple of Apollo and the legendary oracle of ancient Greece.

## CORFU

For the more experienced sailor, the sailing route can also lead you North starting from Nydri. When leaving the protected sailing grounds between Levkas and the mainland through the channel, bound for Corfu, the Maestro can show its strength. As a reward, Corfu will welcome you with its almost Italian atmosphere and exciting lifestyle. Along the mainland, the harbors of Mourtos, Parga or the Ambracian Gulf deserve to be mentioned.

## PAXOS AND ANTIPAXOS

You shouldn't pass up a chance to visit Paxos. The main town is situated in one of the most beautiful natural harbors in Greece. Or you can anchor in the bay of Antipaxos, with its Caribbean feel and turquoise bordered beaches.

## SOME TIPS:

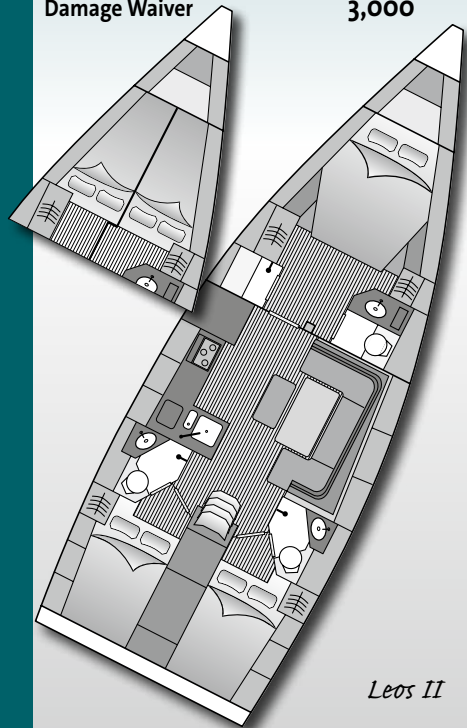
The Ionian Sea is the continuation of the Adriatic. The climate is slightly wetter than in the Aegean, the temperature differences between day and night are bigger here. But the islands are green and rich in water. Instead of the feared Meltemi, the Northern wind seldom reaches more than six Beaufort. The geographic vicinity and historic ties to Italy, especially to Venice, reveals itself in the architecture, the language and the cuisine. So it is not surprising that the guests, upon entering a tavern, are allowed to look in all the pots!

If you adopt the relaxed Greek attitude, you will experience Greece from its best side. Henry Miller, a famous friend of the island of Corfu, noted in this book "The Colossus of Maroussi" that sitting quietly all day, not reading the newspaper, not listening to the radio, not hearing any gossip, being completely and utterly indifferent to the fate of the world, is the best medicine we can prescribe for ourselves.

## Prices in € per Week

Dates	Price
until 19/04 from 12/10	<b>2,760</b>
20/04 to 24/05	<b>3,860</b>
25/05 to 28/06	<b>4,420</b>
29/06 to 23/08	<b>4,930</b>
24/08 to 20/09	<b>4,420</b>
21/09 to 11/10	<b>3,860</b>

**Damage Waiver 3,000**



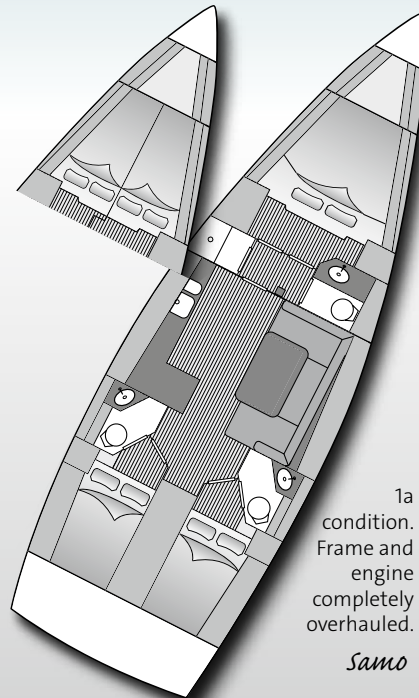
*Leos II*

### Bavaria Cr. 46 Style / built 2020

Length 14.27 m, width 4.35 m, draught 1.73 m, displacement 12.6 t, engine 55 kW/75 HP, sail area 108 m<sup>2</sup>, in mast furling mainsail, roller genoa, berths/cabins 8+1/4 or 6+1/3, headroom 2.05 m, fuel 210 l, water 580 l, double rudder, 2 steering wheels, bow thruster, electric windlass, folding bathing platform, air condition (shore power), 2 solar panels, AIS receiver, TV with DVD, Variprop propeller, sprayhood, bimini.

Dates	Price
until 19/04 from 12/10	<b>2,490</b>
20/04 to 24/05	<b>3,560</b>
25/05 to 28/06	<b>4,050</b>
29/06 to 23/08	<b>4,480</b>
24/08 to 20/09	<b>4,050</b>
21/09 to 11/10	<b>3,560</b>

**Damage Waiver 2,500**



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Frame and  
engine  
completely  
overhauled.

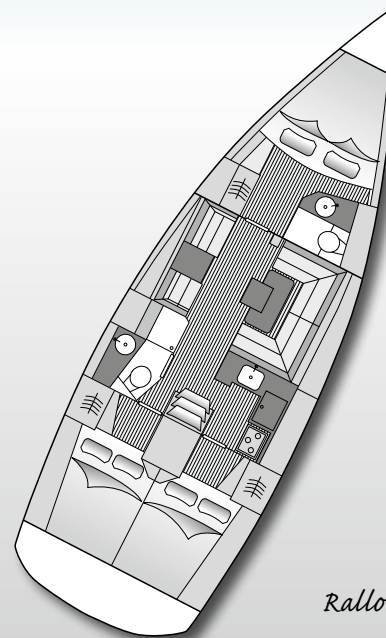
*Samo*

### Bavaria Cruiser 46 / built 2015

Length 14.27 m, width 4.35 m, draught 1.73 m, displacement 12.6 t, engine 40.5 kW/55 HP, sail area 108 m<sup>2</sup>, in mast furling mainsail, roller genoa, berths/cabins 8/4 or 6/3, headroom 2.05 m, fuel 210 l, water 560 l, double rudder, 2 steering wheels, bow thruster, electric windlass, folding bathing platform, air conditioner (only with shore-power), 2 solar panels, AIS receiver, TV with DVD, sprayhood, bimini.

Dates	Price
until 19/04 from 12/10	<b>2,280</b>
20/04 to 24/05	<b>3,070</b>
25/05 to 28/06	<b>3,560</b>
29/06 to 23/08	<b>3,990</b>
24/08 to 20/09	<b>3,560</b>
21/09 to 11/10	<b>3,070</b>

**Damage Waiver 2,000**



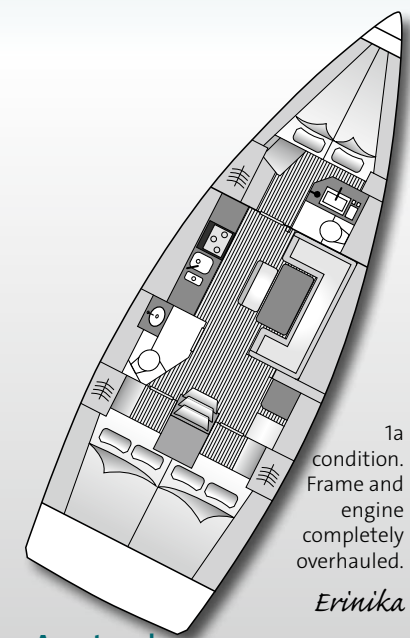
*Rallou*

### Sun Odyssey 419 / built 2018

Length 12.34 m, width 3.99 m, draught 1.55 m, displacement 7.86 t, engine 29.5 kW /40 HP, sail area 78.5 m<sup>2</sup>, in mast furling main sail, roller genoa, berths/cabins 6+2/3, headroom 1.92 m, fuel 200 l, water 530 l, 2 steering wheels, electric windlass, bow thruster, electric winch for the main sail, folding bathing platform, 2 solar panels, AIS receiver, sprayhood, bimini.

Dates	Price
until 19/04 from 12/10	<b>2,110</b>
20/04 to 24/05	<b>2,860</b>
25/05 to 28/06	<b>3,330</b>
29/06 to 23/08	<b>3,690</b>
24/08 to 20/09	<b>3,330</b>
21/09 to 11/10	<b>2,860</b>

**Damage Waiver 2,000**



1a  
condition.  
Frame and  
engine  
completely  
overhauled.

*Erinika*

### Avantgarde

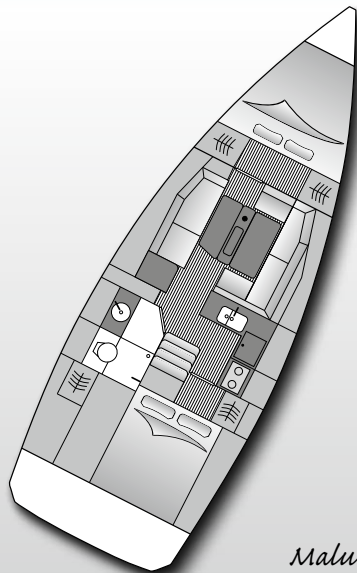
### Bavaria Cruiser 40 / built 2013

Length 12.35 m, width 3.96 m, draught 1.65 m, displacement 8.68 t, engine 40.5 kW/55 HP, sail area 85 m<sup>2</sup>, in mast furling mainsail, roller genoa, berths/cabins 6+2/3, headroom 1.97 m, fuel 210 l, water 510 l, 2 steering wheels, gennaker (extra), bow thruster, electric windlass, air conditioner (only with shore power), diesel heater, folding bathing platform, 2 solar panels, AIS receiver, sprayhood, bimini.



## Prices in € per Week

Dates	Price
until 19/04 from 12/10	<b>1,930</b>
20/04 to 24/05	<b>2,550</b>
25/05 to 28/06	<b>2,870</b>
29/06 to 23/08	<b>3,120</b>
24/08 to 20/09	<b>2,870</b>
21/09 to 11/10	<b>2,550</b>
<b>Damage Waiver</b>	<b>2,000</b>

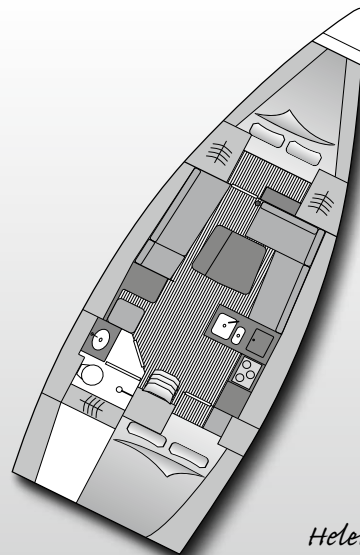


*Maluna*

### Sun Odyssey 389 / built 2017

Length 11.75 m, width 3.76 m, draught 1.50 m, displacement 6.92 t, engine 20.9 kW/29 HP, sail area 62 m<sup>2</sup>, in mast furling mainsail, roller genoa, berths/cabins 4+3/2, headroom 1.90 m, fuel 130 l, water 330 l, double rudder, 2 steering wheels, bow thruster, electric windlass, diesel heater, folding bathing platform, 2 solar panels, AIS transceiver, Variprop propeller, sprayhood, bimini.

Dates	Price
until 19/04 from 12/10	<b>1,870</b>
20/04 to 24/05	<b>2,480</b>
25/05 to 28/06	<b>2,770</b>
29/06 to 23/08	<b>2,980</b>
24/08 to 20/09	<b>2,770</b>
21/09 to 11/10	<b>2,480</b>
<b>Damage Waiver</b>	<b>1,500</b>

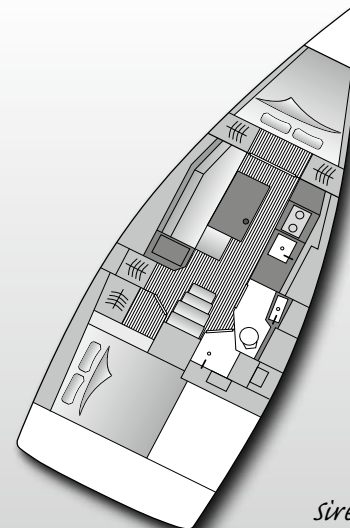


*Helena*

### Bavaria Cruiser 37 / built 2016

Length 11.30 m, width 3.67 m, draught 1.63 m, displacement 7 t, engine 20.6 kW/28 HP, sail area 65 m<sup>2</sup>, in mast furling mainsail, roller genoa, gennaker (extra), berths/cabins 4+2/2, headroom 1.95 m, fuel 150 l, water 360 l, 2 steering wheels, bow thruster, electric windlass, folding bathing platform, diesel heater, 2 solar panels, AIS receiver, Variprop propeller, sprayhood, bimini, radar.

Dates	Price
until 19/04 from 12/10	<b>1,760</b>
20/04 to 24/05	<b>2,390</b>
25/05 to 28/06	<b>2,650</b>
29/06 to 23/08	<b>2,830</b>
24/08 to 20/09	<b>2,650</b>
21/09 to 11/10	<b>2,390</b>
<b>Damage Waiver</b>	<b>1,500</b>

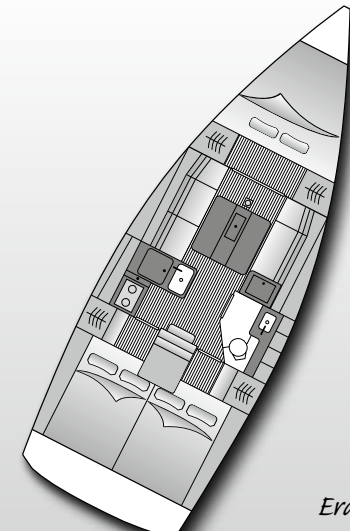


*Sirena*

### Océanis 35.1 / built 2017

Length 10.45 m, width 3.72 m, draught 1.85 m, displacement 5.53 t, engine 20.9 kW/29 HP, sail area 50 m<sup>2</sup>, in mast furling mainsail, roller genoa, berths/cabins 4+2/2, headroom 1.90 m, fuel 130 l, water 350 l, main sail arch, double rudder, 2 steering wheels, bow thruster, electric windlass, folding bathing platform, diesel heater, 2 solar panels, AIS receiver, sprayhood, bimini.

Dates	Price
until 19/04 from 12/10	<b>1,780</b>
20/04 to 24/05	<b>2,410</b>
25/05 to 28/06	<b>2,670</b>
29/06 to 23/08	<b>2,850</b>
24/08 to 20/09	<b>2,670</b>
21/09 to 11/10	<b>2,410</b>
<b>Damage Waiver</b>	<b>1,500</b>



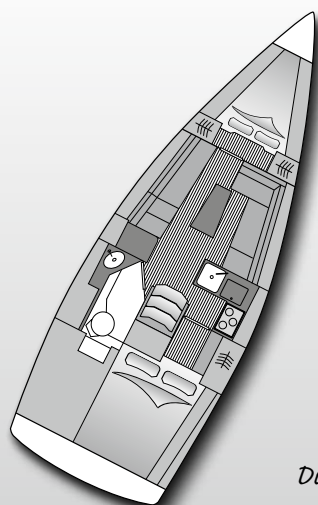
*Erato*

### Dufour 350 Grand'Large / built 2017

Length 10.28 m, width 3.54 m, draught 1.55 m, displacement 5.67 t, engine 20.9 kW/29 HP, sail area 60 m<sup>2</sup>, in mast furling mainsail, roller genoa, berths/cabins 6+2/3, headroom 1.89 m, fuel 160 l, water 380 l, 2 steering wheels, electric windlass, folding bathing platform, 2 solar panels, AIS receiver, Variprop propeller, sprayhood, bimini.

## Prices in € per Week

Dates	Price
until 19/04 from 12/10	<b>1,590</b>
20/04 to 24/05	<b>2,010</b>
25/05 to 28/06	<b>2,220</b>
29/06 to 23/08	<b>2,380</b>
24/08 to 20/09	<b>2,220</b>
21/09 to 11/10	<b>2,010</b>
<b>Damage Waiver</b>	<b>1,500</b>

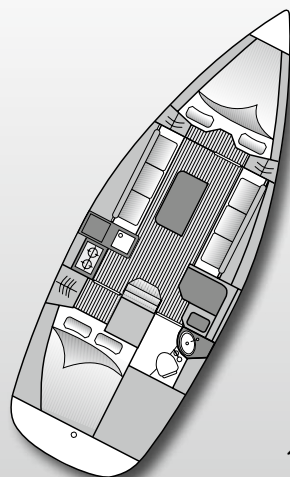


*Dione*

### Bavaria Cruiser 33 / built 2015

Length 9.99 m, width 3.42 m, draught 1.95 m, displacement 5.2 t, engine 20.6 kW/28 HP, sail area 51 m<sup>2</sup>, in must furling mainsail, roller genoa, berths/cabins 4+2/2, headroom 1.84 m, fuel 150 l, water 150 l, electric windlass, folding bathing platform, AIS receiver, 2 solar panels, sprayhood, bimini.

Dates	Price
until 19/04 from 12/10	<b>1,250</b>
20/04 to 24/05	<b>1,460</b>
25/05 to 28/06	<b>1,580</b>
29/06 to 23/08	<b>1,700</b>
24/08 to 20/09	<b>1,580</b>
21/09 to 11/10	<b>1,460</b>
<b>Damage Waiver</b>	<b>1,500</b>



*Xenia*

### Bavaria 30 / built 2006

Length 9.45 m, width 3.29 m, draught 1.40 m, displacement 4.4 t, engine 13.2 kW/18 HP, sail area 48 m<sup>2</sup>, in mast furling mainsail, roller genoa, berths/cabins 4+2/2, headroom 1.83 m, fuel 90 l, water 150 l, steering wheel, electric windlass, chart plotter at the chart table, 1 solar panel, sprayhood, bimini.

#### STANDARD EQUIPMENT (included in the price)

Inflatable dinghy, autopilot, electric windlass (operated from both anchor locker and cockpit), binoculars with compass (Steiner), GPS/chart plotter, VHF radio (GMDSS-DSC), AIS (in most boats), EPIRB, wind instruments (direction and speed), log, echo sounder, CD player or/and MP3, Bluetooth, USB, (additional speakers in cockpit), refrigerator, hot water, sun awning, holding tank, bimini, stern shower, linen, blankets, pillows, towels (one hand towel and one bath towel apiece), dishtowels.

#### PRICES/TERMS OF PAYMENT:

The price per week includes the final cleaning.

#### Category A: 120,- €

Bav. 30, Bav. 33, Océanis 35.1

#### Category B: 140,- €

Dufour 350, Bav. 37, Sun Odyssey 389,

Bav. 40, Sun Odyssey 419

#### Category C: 160,- €

Bav. 46 Style, Bav. 46

Down payment: 30% on booking

Final payment: 70% six weeks prior to charter

#### Damage Waiver:

Payable in cash or by credit card (VISA, Mastercard).

Damage waiver insurance available on request.

#### Discounts (max. 15% discount):

5% early booking discount for reservations received before 31 January

5% family discount in August

5% 3 weeks, 10% 4 weeks

3% repeater client discount

#### Cancellation Terms (see also Terms and Conditions):

Depending on the time of cancellation, the charterer will receive a part of his payment back.

If a replacement charter is booked under the same conditions, the charterer will receive his payments back minus a handling fee of 20% of the charter price. Please check our terms and conditions.

The charterer is strongly advised to conclude travel cancellation insurance. If required the agent will send an offer of a corresponding insurance.

#### Insurance:

All yachts have fully comprehensive and German third party insurance.

#### Additional costs:

Fuel not included. Outboard motor 75,- €/week, SUP 110,- €/week, Skipper 160,- €/day plus meals. Installation of railing net up to 35 feet 70,- €, over 35 feet 120,- €.

#### Service:

English, German, Italian and Greek are spoken at the base.

#### Acceptance/return of yacht:

In Nidri (Levkas); times arranged, as far as possible, to fit in with the customer's flight timetable. It is usually possible to stay overnight on the yacht after it is returned to Nidri on the last day.

## SUGGESTED TRIP ROUTE FOR ONE WEEK

For a trip of one week, we recommend the diverse sailing grounds between Levkas, Cefalonia and the Greek mainland. These protected grounds are ideal for family sailing.

Begin your travels in Nydri. Visit the secluded island of Castos and continue on via Kioni to Ithaca. Along the entire route, you will encounter countless anchorages and small harbors, inviting you to spend some quiet and relaxing time. Continuing, you can visit Cefalonia with its harbors of Fiscardo and Agia Euphemia. On the way back, you can pause in the harbor of Vassiliki on Levkas, one of the world's best wind surfing areas. On your way back to Nydri, you can stop over in Meganissi, and pay the picturesque village of Spartohori a visit. This week will give you plenty of memorable moments to take back home with you.

## SUGGESTED TRIP ROUTE FOR TWO WEEKS

If you have two weeks, the Northern island of Corfu might lure you to visit. On your way to Corfu, you can stop in Parga, a picturesque town on the mainland. Continue on to Corfu, where you will find a lively atmosphere with a Venetian backdrop. You can circumnavigate the island or sail directly South towards Paxos. Whether you sail to Lacca, or Gaios-the main town, this island will enchant you with its charming atmosphere. Further to the South, you can sail to Assos on Cefalonia, where you might pay Sami a visit as well. Another inviting place to visit is Astacos on the mainland. After visits to Calamos and Fiscardo it will be time to sail back to Nydri.

IONIAN SEA



## SUGGESTED TRIP ROUTE FOR THREE WEEKS

If you have three weeks to spend and well-founded sailing skills, there is an especially attractive route: the circumnavigation of the Peloponnese. Here we invite you to let your imagination find the right harbors and anchorages for this longer trip. The route will lead you along Cefalonia and Zakynthos and around the Peloponnese. The highlight of this route is the passage through the Corinth Canal. After transiting the canal, the return leads you through the Gulf of Corinth and the Gulf of Patras back to the Ionian Sea. This trip will leave you with many unforgettable experiences.

We are members of:



HELLENIC  
PROFESSIONAL  
YACHTS OWNERS  
ASSOCIATION

**GREECE**

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Megalo Avlaki  
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You will meet us at the boot trade fair in Germany:



[www.skorpioscharter.com](http://www.skorpioscharter.com)

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